



Goodwill Industries of the Greater East Bay
1301 30th Avenue
Oakland, CA 94601
(510) 698-7200
www.eastbaygoodwill

Annual Report for 2008

Goodwill Industries of the Greater East Bay provides workforce development, job placement, training, and support services to those facing barriers to employment to help individuals and families gain self-sufficiency. During 2008, Goodwill served 2,300 people through our workforce development programs and placed 369 individuals directly into competitive employment. Goodwill Industries of the Greater East Bay also provides support and referral services to help those in need stabilize their lives so that they can sustain their employment.

Our program services include classroom training and case management on job readiness and retention, employment search, and computer literacy. Goodwill provides paid, hands-on job training at our 24 stores, three processing plants, and in our donations program. Our program services are supported through the sale of donated goods in our stores, government contracts and grants, and the generosity of financial contributors in the community. For every \$1 generated by Goodwill Industries of the Greater East Bay, 91 cents goes directly into our programs and therefore right back to the community we serve.

Fiscal Year 2008 Financial Report

What the Community Gave to Goodwill

Sale of Donated Goods & Recycling	13,460,276
Contracts with Federal Agencies to Hire People with Disabilities	5,908,244
Workforce Development Service Contracts	1,506,675
Foundation, Corporate & Public Support	<u>140,113</u>
	21,015,308

What Goodwill Gave Back to the Community

Wages and taxes for participants in job training program	11,617,242
Mission services program costs	7,505,959
Other Staffing Costs	981,327
Administrative Supplies, Services & Occupancy	133,098
Other Costs	715,604
Reserved for future programs	<u>62,077</u>
	21,015,307

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